

Press release June 22, 2016

It's not the streets that are paved with gold, but the forests.

Year-round timber harvesting makes good business and environmental sense

Ybbs an der Donau, June 22, 2016: **Timber procurement is subject to fluctuations over the course of a year, the result of events in traditional agricultural processes. The supply of roundwood is low particularly in the approaching summer months, even though continual harvesting is both possible and economically viable. Many forest owners lack experience in agriculture, literally letting their money lie idle on the forest floor. Stora Enso provides a comprehensive service to forest owners, offering advice and support during harvesting to logistics and the acceptance of the timber itself. More information is available at www.storaensowald.at**



Photos: © Stora Enso

"My forest pays for my holiday"

It's not just jewellery and cash that people like to inherit, it's forest land too. Many of the so-called "new forest owners", however, have no background in agriculture/farming and simply use their forest for their own requirements. They often do not realise that timber can be harvested all year round; harvesting does not have to be steered by the farming calendar. The vast potential of these forests often remains untapped, which may have a negative impact on the forest ecosystem and the monetary value of the forest itself. In particular, the forests in southern Austria damaged by snow debris and snow loads in April require specialist management by professionals, otherwise pests such as the bark beetle may proliferate. The Federal Forest Research Centre (BFW) is predicting very high initial populations of this dangerous bark beetle this spring - the result of last year's very long, hot summer.

Time, expertise and the use of state-of-the-art technologies are needed to provide a modern and environmentally-friendly thinning of the trees as well as forest maintenance. "Stora Enso clients benefit from our comprehensive service, with full transparency when it comes to our measures - from timber removal all the way to invoicing. Right now, just before summer, is a good time to



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supplement your holiday fund with proceeds from your forest - your vacation will be practically paid for," explains Norbert Hüttler, Director Wood Procurement for Central Europe at Stora Enso.

Transparent service and fair market prices

A specialist forest management will boost its increase in value. Stora Enso pays particular attention to optimum yields, even for small quantities. Forest owners are currently profiting from stable prices on the timber market: prices for spruce have held tight in spring 2016, whilst pine has also remained steady. These round timber types are not the only product that Stora Enso is interested in - it also purchases from the entire timber range, including industrial timber for the paper and card industry, and biomass. Stora Enso's advisory team takes care on site of any concerns you may have, from localisation and measuring operation areas to inventories and creating a management plan complete with forest maintenance measures. In order to guarantee the highest level of quality, operations directors on site work exclusively with established forestry contractors.

Throughout each assignment, clients will be regularly updated through the "Wood Accept" web data platform. Sawable roundwood is taken to a sawmill, and the remaining by-products such as biomass or sawdust and pulp can be sold on to other buyers. As soon as the timber is delivered to Stora Enso, and industrial measurements are taken, clients will receive credit for the proceeds as per a previously agreed payment term.

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About Stora Enso Wood Products

Wood Products division provides versatile wood-based solutions for building and housing. Our product range covers all areas of urban construction including massive wood elements and housing modules, wood components and pellets. We also offer a variety of sawn timber goods. Our customers are mainly construction and joinery companies, merchandisers and retailers. Wood Products operates globally and has more than 20 production units in Europe.

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Questions and Images

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